

Financial Fragility with SAM?

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Motivation

- ▶ Standard mortgage contracts share house price risk in a particular way
 - Borrower bears all house price risk until default
 - Lender bears tail risk when house prices fall enough to trigger default

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- ▶ Foreclosure crisis called into question this risk-sharing arrangement
 - Seven million U.S. home owners lost their homes
 - Large deadweight losses associated with foreclosure

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- ▶ Foreclosure crisis called into question this risk-sharing arrangement
- ▶ Led economists to propose alternative risk-sharing arrangements
 - Popular proposal: Shared Appreciation Mortgage (SAM)
 - Payments fall if house price declines, staving off foreclosures
 - Lender receives share of the upside upon sale

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- ▶ Foreclosure crisis called into question this risk-sharing arrangement
- ▶ Led economists to propose alternative risk-sharing arrangements
- ▶ But is it safe to shift house price losses to lenders?
 - Banks and credit unions hold \$5.5T in mortgage debt on balance sheets
 - Large undiversifiable component to house price risk
 - Losses inflicted at times when banks may be fragile already
 - Offset by improved risk sharing/reduced defaults? Need GE model.

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- ▶ Foreclosure crisis called into question this risk-sharing arrangement
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- ▶ But is it safe to shift house price losses to lenders?
- ▶ **Broader research question:** What are equilibrium implications of alternative risk sharing arrangements in world where financial intermediaries enjoy deposit insurance and bailout guarantees?

This Paper

- ▶ **Concrete question:** how do Shared Appreciation Mortgage (SAM) contracts influence financial stability and risk sharing?
- ▶ **Approach:** build a GE model of mortgage and housing market with explicit financial sector that intermediates between borrowers and savers.
 - Start from realistic mortgage debt contracts: long-term, nominal, prepayable, defaultable
 - Consider different forms of mortgage payment indexation (SAMs)
- ▶ **Main insights:**
 1. Indexing to **aggregate** house prices **increases** financial fragility
 2. Indexing to **relative local** prices can **dampen** fragility
 3. Schemes that help risk sharing often hurt financial sector profits

This Paper

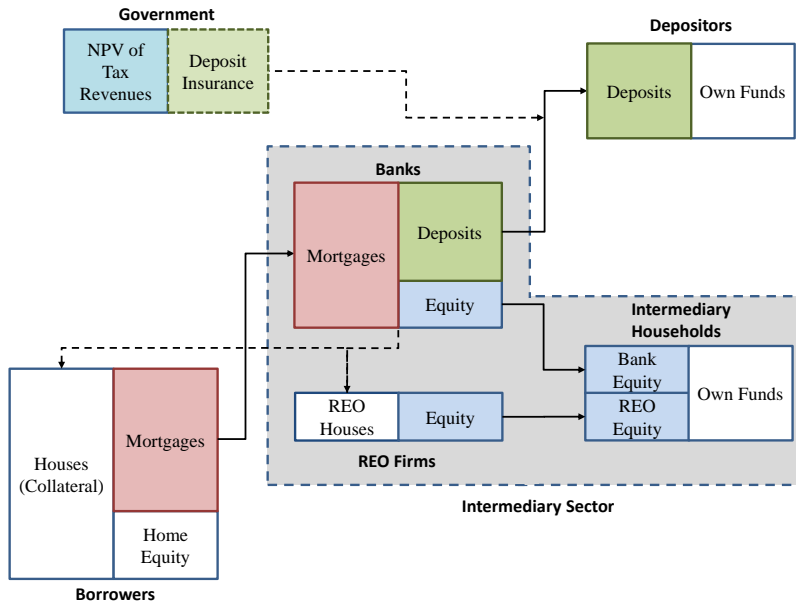
- ▶ **Concrete question:** how do Shared Appreciation Mortgage (SAM) contracts influence financial stability and risk sharing?
- ▶ **Approach:** build a GE model of mortgage and housing market with explicit financial sector that intermediates between borrowers and savers.
 - Start from realistic mortgage debt contracts: long-term, nominal, prepayable, defaultable
 - Consider different forms of mortgage payment indexation (SAMs)
- ▶ **Policy conclusion:** only carefully designed mortgage indexation leads to aggregate stability and risk-sharing benefits.
 - Commonly proposed features like asymmetric and interest-only adjustment have important macro consequences.

Related Literature

- ▶ Asset pricing models with financial intermediaries:
 - Brunnermeier + Sannikov 14, 15, 17, Gârleanu + Pedersen 11, Gertler + Karadi 11, He + Krishnamurthy 12, 13, 15, Adrian + Boyarchenko 12, Savov + Moreira 16
 - **Contribution:** split banks and borrowers, risk sharing with multiple contract types
- ▶ Quantitative macro models of mortgage markets:
 - Favilukis, Ludvigson, Van Nieuwerburgh 17, Corbae + Quintin 14, Elenev, Landvoigt, Van Nieuwerburgh 16, Landvoigt 15, Garriga, Kydland, Sustek 15, Greenwald 16, Wong 15
 - **Contribution:** realistic mortgages and intermediation in GE
- ▶ Alternative mortgage contracts/SAMs:
 - Eberly + Krishnamurthy 14, Hall 15, Kung 15, Mian 13, Mian + Sufi 14, Piskorski + Tchistyi 17, Guren, Krishnamurthy, McQuade 17
 - **Contribution:** effect on risk sharing, housing/mortgage markets with levered intermediaries

MODEL

Model Overview



Model Ingredients

▶ Borrowers:

- Choose whether to exercise default option.
- Realistic long-term mortgages, endogenous refinancing.

▶ Financial intermediaries/banks:

- Choose mortgage origination volume and leverage.
- Can default: bailouts financed by taxpayers (deposit insurance).
- Face capital requirements (moral hazard).

▶ Depositors:

- Final investors with preference for safe assets.
- Do not participate in risky asset markets.

Demographics, Endowments, Preferences, Inflation

► Demographics

- Three types of agents: Borrowers, Depositors, Intermediaries
- Population mass χ_j for $j \in \{B, D, I\}$
- Perfect consumption insurance within, but not across types (aggregation).

► Endowments

► Preferences

► Inflation

Demographics, Endowments, Preferences, Inflation

► Demographics

► Endowments

- Non-durable endowment, income shock:

$$\log Y_t = (1 - \rho_y) \log \bar{Y} + \rho_y \log Y_{t-1} + \sigma_y \varepsilon_{y,t}, \quad \varepsilon_{y,t} \sim N(0, 1)$$

- Agent $j \in \{B, D, I\}$ receives share s_j of Y_t , taxed at rate τ .
- Housing tree provides services in fixed supply ($\bar{K} = H_t^B + H_t^D + H_t^I$).

► Preferences

► Inflation

Demographics, Endowments, Preferences, Inflation

► Demographics

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- Epstein-Zin:

$$u_t^j = \left\{ (1 - \beta_j) (u_t^j)^{1-1/\psi} + \beta_j \left(\mathbb{E}_t \left[(u_{t+1}^j)^{1-\gamma_j} \right] \right)^{\frac{1-1/\psi}{1-\gamma_j}} \right\}^{\frac{1}{1-1/\psi}}$$
$$u_t^j = (C_t^j)^{1-\zeta_t} (H_t^j)^{\zeta_t}$$

- Borrowers, intermediaries more impatient: $\beta_b = \beta_i < \beta_d$
- Fixed intermediary/depositor housing demand: $H_t^I = \bar{K}^I, H_t^D = \bar{K}^D$.
- **Housing demand** shock ζ_t .

► Inflation

Demographics, Endowments, Preferences, Inflation

- ▶ Demographics
- ▶ Endowments
- ▶ Preferences
- ▶ Inflation
 - Nominal contracts, constant inflation rate $\bar{\pi}$

Mortgage Contract: Basics

- ▶ Mortgages are geometric perpetuities with duration parameter δ
- ▶ Example: borrow face amount M_0 at rate r_0^* at $t = 0$
 - Each period, pay off $1 - \delta$ of principal, $M_{t+1} = \delta M_t$.
- ▶ Promised repayments to lender:

| t | 1 | 2 | 3 | ... |
|---------------------|--------------------------|---------------------------------|-----------------------------------|-----|
| Principal (M_t) | $(1 - \delta) \cdot M_0$ | $(1 - \delta) \cdot \delta M_0$ | $(1 - \delta) \cdot \delta^2 M_0$ | ... |
| Interest (A_t) | $r_0^* \cdot M_0$ | $r_0^* \cdot \delta M_0$ | $r_0^* \cdot \delta^2 M_0$ | ... |

- ▶ Payments are tax deductible for borrower.

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Mortgage Contract: Overview

- ▶ State variables: principal balance (M_t^B), promised interest payment (A_t^B), borrower-owned housing (K_t^B).
- ▶ Transition laws (start simple and build up):

$$\begin{aligned} M_{t+1}^B &= \bar{\pi}^{-1} \left[M_t^* + \delta M_t^B \right] \\ A_{t+1}^B &= \bar{\pi}^{-1} \left[r_t^* M_t^* + \delta A_t^B \right] \\ K_{t+1}^B &= K_t^B \end{aligned}$$

Mortgages: Refinancing

- ▶ Mortgages are geometric perpetuities with duration parameter δ
- ▶ Realistic prepayment option allows separate tracking of outstanding principal balance (M_t^B) and promised interest payment (A_t^B)
 - Effective interest rate on old debt: $r_t^B = A_t^B / M_t^B$
- ▶ Refinancing and new house purchases
 - Indiv. borrowers draw iid transaction costs for refi $\kappa_{i,t} \sim \Gamma_\kappa(\kappa)$
 - Optimal policy: fraction $Z_{R,t} = \Gamma_\kappa(\bar{\kappa}_t)$ refinance
 - Refinancers choose new mortgage balance M_t^* and house of size K_t^* , subject to LTV constraint $M_t^* \leq \phi^K p_t K_t^*$ at origination (only).

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$$\begin{aligned} M_{t+1}^B &= \bar{\pi}^{-1} \begin{bmatrix} Z_{R,t} & M_t^* + \delta(1 - Z_{R,t}) & M_t^B \end{bmatrix} \\ A_{t+1}^B &= \bar{\pi}^{-1} \begin{bmatrix} Z_{R,t} & r_t^* M_t^* + \delta(1 - Z_{R,t}) & A_t^B \end{bmatrix} \\ K_{t+1}^B &= Z_{R,t} \quad K_t^* + (1 - Z_{R,t}) \quad K_t^B \end{aligned}$$

1. Costly debt **refinancing** at endog. rate $Z_{R,t}$.

Mortgages: Defaults

- ▶ At start of t , all borrowers have housing capital K_t^B , debt (M_t^B, A_t^B)
- ▶ Draw idiosyncratic/local home valuation shock $\omega_{i,t} \stackrel{iid}{\sim} \Gamma_{\omega,t}$.
 - Split into local (insurable) component ($\omega_{i,t}^L$), and uninsurable individual component ($\omega_{i,t}^U$):

$$\log \omega_{i,t} = \log \omega_{i,t}^L + \log \omega_{i,t}^U$$

$$\log \omega_{i,t}^j = (1 - \rho_\omega) \mu_j + \rho_\omega \log \omega_{i,t-1}^j + \epsilon_t^j, \quad j \in \{L, U\}$$

- Constant local share of variation (α), time-varying XS variance:

$$\text{Var}_t(\log \omega_{i,t}^L) = \alpha \sigma_{\omega,t}^2$$

$$\text{Var}_t(\log \omega_{i,t}^U) = (1 - \alpha) \sigma_{\omega,t}^2$$

- ▶ Borrowers with $\omega_{i,t}^U < \bar{\omega}_t^U$ optimally default. Banks seize housing capital and erase debt of defaulting borrowers.
 - Default rate: $Z_{D,t} = \Gamma_{\omega,t}^U(\bar{\omega}_t^U)$.
 - Frac. housing retained: $Z_{K,t} = \int_{\omega_{i,t}^U > \bar{\omega}_t^U} \omega_{i,t}^U d\Gamma_{\omega,t}^U$.

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1. Costly debt **renewal** at endog. rate $Z_{R,t}$.
2. **Default** and foreclosure at endog. rate $Z_{D,t}$.

Indexation: Basics

- ▶ Define a borrower's initial leverage as $\lambda = M/p\omega K$, where p is national house price, and ω is relative value of individual house.
- ▶ Housing wealth hit by two forces that shift leverage:

$$p\omega K \rightarrow \left(\frac{p'}{p}\right) \cdot \left(\frac{\omega'}{\omega}\right) \cdot p\omega K, \quad \lambda' = \left(\frac{1}{p'/p}\right) \cdot \left(\frac{1}{\omega'/\omega}\right) \lambda$$

for idiosyncratic shock ω .

- ▶ Indexation scales mortgage debt, dampening shocks to leverage:

$$M \rightarrow \zeta_p \cdot \zeta_\omega \cdot M, \quad \lambda' = \left(\frac{\zeta_p}{p'/p}\right) \cdot \left(\frac{\zeta_\omega}{\omega'/\omega}\right) \lambda$$

- ▶ Full indexation ($\zeta_p = p'/p$, $\zeta_\omega = \omega'/\omega$) implies $\lambda' = \lambda$.

Indexation: Implementation

- **SAM:** index by scaling both principal balance and payment

1. Aggregate: $\zeta_{p,t} = \left(\frac{p_t}{p_{t-1}} \right)$

2. Individual/local: $\zeta_{\omega}(\omega_{i,t}) = \left(\frac{\omega_{i,t}^L}{\omega_{i,t-1}^L} \right)$

- Transition laws:

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- Default threshold (“Q” terms are average continuation values/costs):

$$\bar{\omega}_{i,t}^U = \frac{1}{\omega_{i,t}^L} \cdot \frac{Q_{A,t}A_t + Q_{M,t}M_t}{Q_{K,t}K_t^B}$$

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$$K_{t+1}^B = Z_{R,t}(1 - Z_{D,t})K_t^* + (1 - Z_{R,t})Z_{K,t}K_t^B$$

- Default threshold (“Q” terms are average continuation values/costs):

$$\bar{\omega}_{i,t}^U = \frac{(\omega_{i,t}^L)^{l_{\omega}}}{\omega_{i,t}^L} \cdot \frac{Q_{A,t}A_t + Q_{M,t}M_t}{Q_{K,t}K_t^B}$$

Borrowers

- ▶ Perfect sharing of nondurable consumption and housing services risk *within* borrower family \implies aggregation.
- ▶ Rep. borrower chooses consumption (C_t^B, H_t^B) , new mortgage balances M_t^* and assoc. houses K_t^* , refinancing rate $Z_{R,t}$, and default rate $Z_{D,t}$ to maximize V_t^B , subject to laws of motion, budget constraint

$$\begin{aligned}
 C_t^B = & \underbrace{(1 - \tau)Y_t^B}_{\text{disp. income}} + \underbrace{Z_{R,t} \left(Z_{N,t}M_t^* - \delta Z_{A,t}M_t^B \right)}_{\text{net new borrowing}} - \underbrace{(1 - \delta)Z_{A,t}M_t^B}_{\text{principal payment}} \\
 & - \underbrace{(1 - \tau)Z_{A,t}A_t^B}_{\text{interest payment}} - \underbrace{p_t \left[Z_{R,t}Z_{N,t}K_t^* + \left(v^K - Z_{R,t} \right) Z_{K,t}K_t^B \right]}_{\text{owned housing}} \\
 & - \underbrace{\rho_t \left(H_t^B - K_t^B \right)}_{\text{rental housing}} - \underbrace{\left(\Psi(Z_{R,t}) - \bar{\Psi}_t \right) Z_{N,t}M_t^*}_{\text{net transaction costs}} - \underbrace{T_t^B}_{\text{lump sum taxes}}
 \end{aligned}$$

and loan-to-value constraint on **new** borrowing: $M_t^* \leq \phi^K p_t K_t^*$

Intermediaries

- ▶ Intermediary sector consists of **banks**, **REO firms**, and **households**
- ▶ Intermediary **households** receive endowment income and hold equity of banks and REO firms
- ▶ **Banks** maximize SHV, pay dividends to intermediary households
- ▶ Enjoy limited liability and deposit insurance
- ▶ Subject to regulatory capital requirement
- ▶ **REO firms** maximize SHV, pay dividends to intermediary households

▶ Complete Problem

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- ▶ Intermediary **households** receive endowment income and hold equity of banks and REO firms
- ▶ **Banks** maximize SHV, pay dividends to intermediary households
 - Issue new loans to borrowers
 - Take deposits from depositors
 - Seize foreclosed properties and sell to REO firms at price $p_t^{REO} < p_t$
 - Trade mortgages on the secondary market (IO + PO strips)
- ▶ Enjoy limited liability and deposit insurance
- ▶ Subject to regulatory capital requirement
- ▶ **REO firms** maximize SHV, pay dividends to intermediary households

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- ▶ **Banks** maximize SHV, pay dividends to intermediary households
- ▶ Enjoy limited liability and deposit insurance
 - Receive idiosyncratic profit shocks and optimally default
 - Government assumes all assets and liabilities of defaulting banks
 - Fraction η of bankrupt banks' assets are DWL to society
- ▶ Subject to regulatory capital requirement
- ▶ **REO firms** maximize SHV, pay dividends to intermediary households

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$$\text{deposits} \leq \phi^I(\text{MV of mortgage securities})$$

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- ▶ **REO firms** maximize SHV, pay dividends to intermediary households
 - Buy foreclosed houses from banks
 - Maintain REO housing stock ($v^{REO} > v$)
 - Rent current REO stock to borrowers
 - Slowly sell REO properties back to borrowers

Depositors and Government

Depositors:

- ▶ More patient than borrowers and intermediaries
- ▶ Only invest in deposits

Government:

- ▶ Discretionary spending: $G_t = \tau \underbrace{\left(Y_t - Z_{A,t} A_t^B \right)}_{\text{income net of interest}}$
- ▶ Funds deposit shortfall of failing banks through lump-sum taxation, proportional to population shares

$$T_t^j = \chi_j \cdot \text{bailout}_t$$

Equilibrium

- ▶ Given prices and parameters, three households, banks, and REO firms maximize their value functions subject to budget and borrowing constraints
- ▶ Markets clear
 - ▶ New mortgages (\rightarrow mortgage rate)
 - ▶ Secondary mortgage market (\rightarrow mortgage bond price)
 - ▶ Housing purchases (\rightarrow house price)
 - ▶ REO purchases (\rightarrow REO house price)
 - ▶ Housing services (\rightarrow rental rate)
 - ▶ Deposits and government debt (\rightarrow riskfree rate)
- ▶ Resource constraint

$$Y_t = \text{CONS}_t + \text{GOV}_t + \underbrace{v^K p_t (\bar{K} - K_t^{\text{REO}})}_{\text{regular housing maint.}} + \underbrace{v^{\text{REO}} p_t K_t^{\text{REO}}}_{\text{REO housing maint.}} + \underbrace{\text{DWL}_t}_{\text{bank failures}}$$

▶ Details

State Variables and Solution Method

- ▶ Exogenous states
 - Persistent aggregate **income** Y_t
 - Persistent disp. of idio. housing (**uncertainty**) shock: $\sigma_{\omega,t}$ (by regime)
 - Persistent housing (**demand**) shock: ξ_t (by regime)
- ▶ Five endogenous states: housing stock, mortgage principal, mortgage payments, deposits, intermediary wealth
 - Wealth distribution matters for asset prices due to incomplete markets
 - Intermediary wealth is a key state variable
- ▶ Nonlinear global solution method: policy time iteration
 - Occasionally binding intermediary constraint
 - Risk premia have important implications for welfare results
 - Non-linear dynamics when intermediaries are constrained

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Calibration

► Quarterly calibration targeting sample 1991.Q1 - 2016.Q1

1. Demographics (pop., income) from 1998 SCF

- “Borrower” is mortgagor with $LTV \geq 30\%$ (hold 89% of debt).
- Intermediary income based on FIRE sector.
- Housing shares = income shares.

2. Exogenous shocks

3. Mortgage debt: realistic calibration of prepayment and credit risk

4. Banks: match average FDIC bank failure rate, receivership costs

5. Preferences: EZ utility with EIS 1

► All parameters

Calibration

► Quarterly calibration targeting sample 1991.Q1 - 2016.Q1

1. Demographics (pop., income) from 1998 SCF
2. Exogenous shocks
 - **Income:** AR(1), match detrended labor income persistence, vol.
 - **Uncertainty:** two regimes, transition probs match fraction of time in foreclosure crisis, vols to match conditional default rates.
 - **Housing demand:** same two regimes, match average expenditure share, house price vol.
3. Mortgage debt: realistic calibration of prepayment and credit risk
4. Banks: match average FDIC bank failure rate, receivership costs
5. Preferences: EZ utility with EIS 1

► All parameters

Calibration

- ▶ Quarterly calibration targeting sample 1991.Q1 - 2016.Q1
 - 1. Demographics (pop., income) from 1998 SCF
 - 2. Exogenous shocks
 - 3. Mortgage debt: realistic calibration of prepayment and credit risk
 - Choose refi cost parameters following Greenwald (2018)
 - Max LTV at origination 85%
 - REO maint. ν^{REO} to match loss given default on mortgages of 40%
 - 4. Banks: match average FDIC bank failure rate, receivership costs
 - 5. Preferences: EZ utility with EIS 1

▶ All parameters

Calibration

- ▶ Quarterly calibration targeting sample 1991.Q1 - 2016.Q1
 1. Demographics (pop., income) from 1998 SCF
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▶ All parameters

Calibration

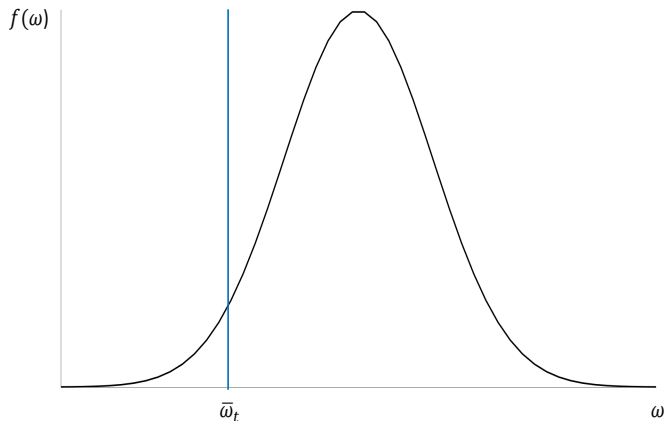
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 - 1. Demographics (pop., income) from 1998 SCF
 - 2. Exogenous shocks
 - 3. Mortgage debt: realistic calibration of prepayment and credit risk
 - 4. Banks: match average FDIC bank failure rate, receivership costs
 - 5. Preferences: EZ utility with EIS 1
 - $\beta_B = \beta_I = 0.95$: match borrower VTI
 - $\beta_S = 0.998$: mean r^f of 3% (ann.)
 - $\gamma = 5$: standard value

▶ All parameters

RESULTS

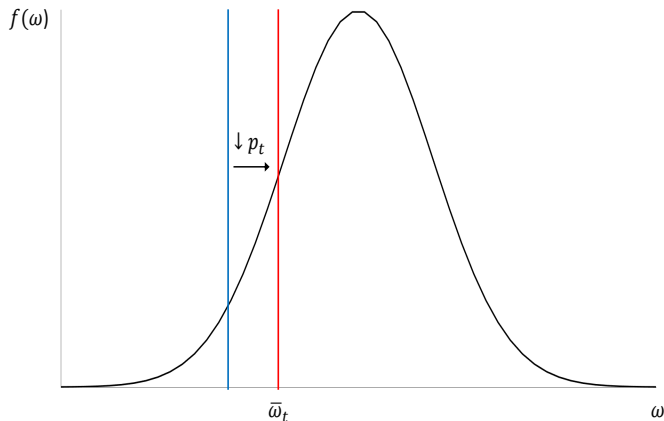
Financial Recession Experiment

- ▶ Two sources of house price risk for lenders
 1. Fall in aggregate house price p_t (housing utility shock).
 2. Increase in cross-sectional dispersion (“uncertainty”) $\sigma_{\omega,t}$



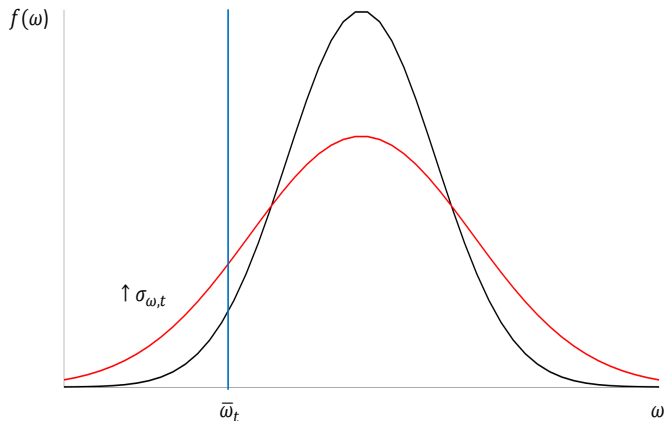
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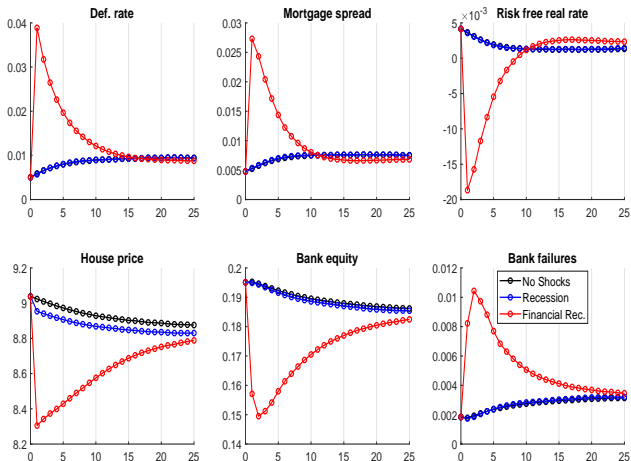
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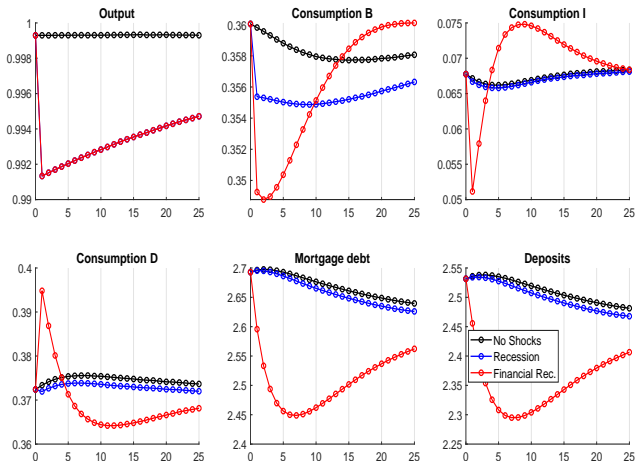
Financial Recession: Prices and Defaults

- ▶ Drop in house prices and short rate, spreads + defaults up.
- ▶ Sharp reduction in bank equity and spike in bank failures



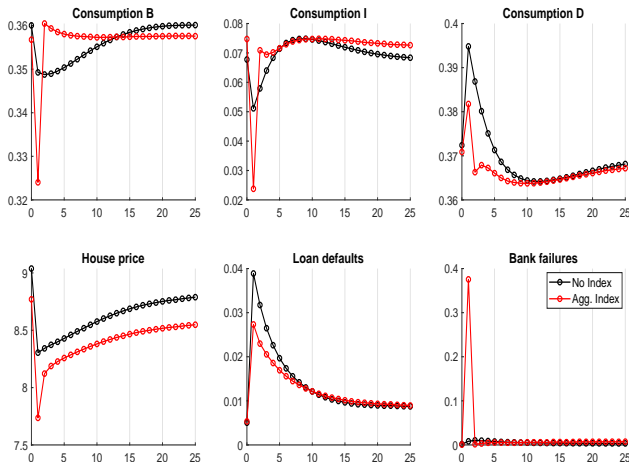
Financial Recession: Allocations

- Consumption shifts from $B, I \rightarrow D$ as financial sector contracts.



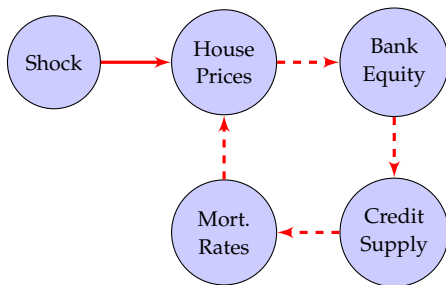
Aggregate Indexation: Financial Fragility

- ▶ Comparison: baseline vs. full aggregate indexation ($\zeta_p = p'/p$)
- ▶ Foreclosures \downarrow (indiscriminate debt relief), bank failures $\uparrow\uparrow$.



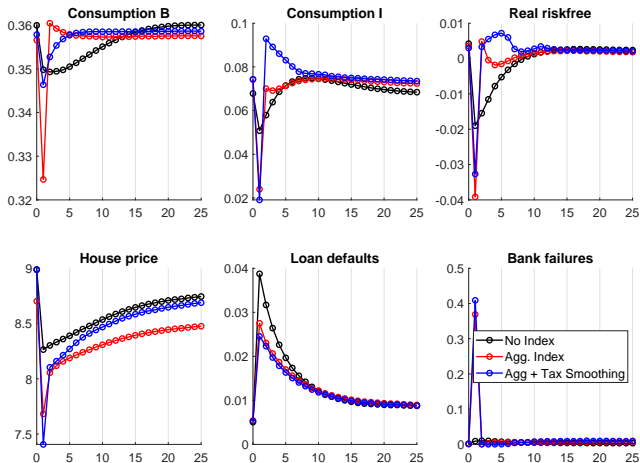
Financial Fragility: Mechanism

- ▶ Capital requirements: bank losses \implies credit contraction.
- ▶ Feedback: larger losses \implies higher rates \implies lower house prices.
- ▶ Traditional mortgage: no forced delevering \implies much less feedback.



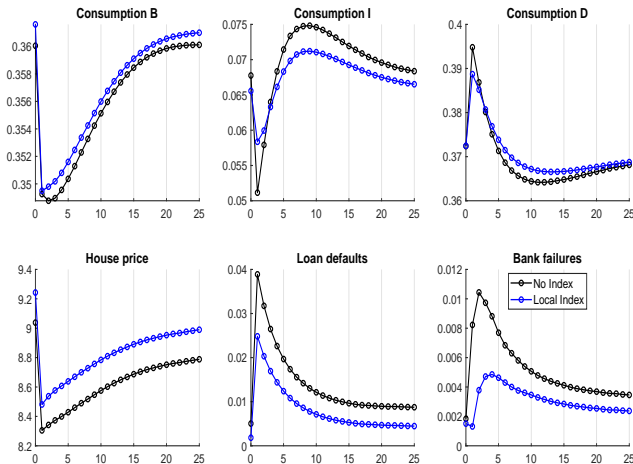
Aggregate Indexation: Financial Fragility

- ▶ Immediate financing of bailouts \Rightarrow sharp consumption drops.
- ▶ Would tax smoothing help? No! Gov't debt crowds out deposits.



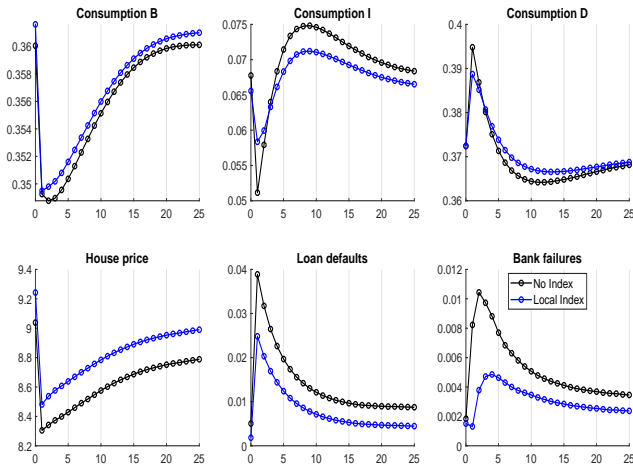
Local Indexation: Financial Stability

- ▶ Comparison: baseline vs. full local indexation ($\zeta_\omega = \omega'_L / \omega_L$)
- ▶ Local share of variance (α): 25%.



Local Indexation: Financial Stability

- ▶ Foreclosures $\downarrow\downarrow$ (targeted debt relief)
- ▶ Bank failures $\downarrow\downarrow$, financial fragility reduced



Model Moments by Indexation Regime (Quarterly)

- ▶ **Regional** model: aggregate + local indexation.
- ▶ Defaults: no indexation > agg. indexation >> local indexation.

| | No Index | Aggregate | Local Only | Regional |
|---------------------------------|----------|-----------|------------|----------|
| Mortgage default rate | 0.95% | 0.92% | 0.49% | 0.47% |
| Bank equity ratio | 7.09% | 7.33% | 7.13% | 7.25% |
| Fraction leverage constr. binds | 99.35% | 90.16% | 99.90% | 90.92% |
| Bank failure rate | 0.33% | 0.84% | 0.22% | 0.50% |
| Mortgage rate | 1.46% | 1.54% | 1.30% | 1.35% |
| Risk-free rate | 0.71% | 0.66% | 0.74% | 0.75% |
| Mortgage excess return | 0.34% | 0.49% | 0.35% | 0.40% |
| House price | 8.842 | 8.595 | 9.042 | 8.784 |
| Mortgage debt | 259.59% | 252.53% | 274.88% | 267.74% |
| Deposits | 2.454 | 2.381 | 2.599 | 2.526 |

Model Moments by Indexation Regime (Quarterly)

- ▶ Agg. indexation: extra capital insufficient against higher risk.
- ▶ Local indexation: reduced defaults prevent bank failures.

| | No Index | Aggregate | Local Only | Regional |
|---------------------------------|----------|-----------|------------|----------|
| Mortgage default rate | 0.95% | 0.92% | 0.49% | 0.47% |
| Bank equity ratio | 7.09% | 7.33% | 7.13% | 7.25% |
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Model Moments by Indexation Regime (Quarterly)

- ▶ Higher financial fragility \implies higher spreads, profits.
- ▶ Smaller financial sector + precautionary saving pushes $r^f \downarrow$.

| | No Index | Aggregate | Local Only | Regional |
|---------------------------------|----------|-----------|------------|----------|
| Mortgage default rate | 0.95% | 0.92% | 0.49% | 0.47% |
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Model Moments by Indexation Regime (Quarterly)

- ▶ Lower risk/rates \implies higher house prices \implies debt, deposits \uparrow .
- ▶ Reduced risk under local indexation despite higher debt loads.

| | No Index | Aggregate | Local Only | Regional |
|---------------------------------|----------|-----------|------------|----------|
| Mortgage default rate | 0.95% | 0.92% | 0.49% | 0.47% |
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Model Moments by Indexation Regime (Quarterly)

- ▶ Regional model (agg. + local) has lowest default rates.
- ▶ But gives up many of the Local Only stability gains.

| | No Index | Aggregate | Local Only | Regional |
|---------------------------------|----------|-----------|------------|----------|
| Mortgage default rate | 0.95% | 0.92% | 0.49% | 0.47% |
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Comparing Indexation Regimes: Welfare

- Agg. indexation: borrowers lose, intermediaries gain!

| | No Index | Aggregate | Local Only | Regional |
|-----------------------|----------|-----------|------------|----------|
| Aggregate welfare | 0.821 | +0.17% | +0.06% | +0.32% |
| Value function, B | 0.379 | -0.57% | +0.43% | +0.27% |
| Value function, D | 0.374 | -0.07% | +0.07% | +0.47% |
| Value function, I | 0.068 | +5.66% | -2.11% | -0.21% |
| Consumption, B | 0.359 | -0.3% | +0.3% | +0.1% |
| Consumption, D | 0.372 | -0.6% | +0.1% | +0.3% |
| Consumption, I | 0.068 | +6.1% | -2.9% | -0.4% |
| Consumption gr vol, B | 0.42% | +351.3% | +15.9% | +189.0% |
| Consumption gr vol, D | 1.11% | -10.4% | -26.5% | -15.4% |
| Consumption gr vol, I | 4.47% | +392.9% | -54.1% | +282.5% |
| Wealth gr vol, I | 0.035 | +1366.8% | -1.8% | +679.3% |
| log (MU B / MU D) vol | 0.025 | -4.6% | -10.4% | -21.5% |
| log (MU B / MU I) vol | 0.061 | +145.7% | -36.8% | +101.8% |

Comparing Indexation Regimes: Welfare

- Higher spreads, bailouts \implies higher intermediary consumption.

| | No Index | Aggregate | Local Only | Regional |
|-----------------------|----------|-----------|------------|----------|
| Aggregate welfare | 0.821 | +0.17% | +0.06% | +0.32% |
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Comparing Indexation Regimes: Welfare

- Agg. indexation sharply increases consumption vol for B, I .

| | No Index | Aggregate | Local Only | Regional |
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Comparing Indexation Regimes: Welfare

- Improved risk sharing under local indexation.

| | No Index | Aggregate | Local Only | Regional |
|-----------------------|----------|-----------|------------|----------|
| Aggregate welfare | 0.821 | +0.17% | +0.06% | +0.32% |
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Comparison: Interest vs. Principal Indexation

- ▶ Some proposals envision only indexing interest payments
- ▶ Ganong + Noel (17): principal reductions ineffective in HAMP

| | No Index | Regional | Regional IO | Regional PO |
|------------------------|----------|----------|-------------|-------------|
| Mortgage default rate | 0.95% | 0.47% | 0.80% | 0.49% |
| Bank failure rate | 0.33% | 0.50% | 0.30% | 0.31% |
| Refi Rate | 3.84% | 3.74% | 3.84% | 3.76% |
| Mortgage rate | 1.46% | 1.35% | 1.41% | 1.32% |
| Mortgage excess return | 0.34% | 0.40% | 0.35% | 0.38% |
| House price | 8.842 | 8.784 | 8.806 | 8.900 |
| Mortgage debt | 259.59% | 267.74% | 261.60% | 270.80% |
| Household leverage | 64.41% | 65.80% | 65.09% | 65.63% |
| Deposits | 2.454 | 2.526 | 2.484 | 2.553 |
| Consumption, B | 0.359 | +0.1% | +0.1% | +0.3% |
| Consumption, I | 0.068 | -0.4% | -1.1% | -1.7% |

Comparison: Interest vs. Principal Indexation

- ▶ Interest-only indexation has much more modest impact on defaults.
- ▶ Why? Interest payments only matter until next refi.

| | No Index | Regional | Regional IO | Regional PO |
|------------------------|----------|----------|-------------|-------------|
| Mortgage default rate | 0.95% | 0.47% | 0.80% | 0.49% |
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Comparison: Asymmetric Contracts

- ▶ Many SAM proposals are asymmetric, only adjust downward.
- ▶ Our implementation: index mortgages by $\min(\zeta, 1)$.

| | No Index | Regional | Reg. Asym. | Reg. Asym. IO |
|------------------------|----------|----------|------------|---------------|
| Mortgage default rate | 0.95% | 0.47% | 0.12% | 0.55% |
| Bank failure rate | 0.33% | 0.50% | 0.94% | 0.34% |
| Refi Rate | 3.84% | 3.74% | 4.42% | 3.56% |
| Mortgage rate | 1.46% | 1.35% | 2.37% | 1.56% |
| Mortgage excess return | 0.34% | 0.40% | 0.49% | 0.35% |
| House price | 8.842 | 8.784 | 8.488 | 8.663 |
| Mortgage debt | 259.59% | 267.74% | 231.85% | 260.24% |
| Household leverage | 64.41% | 65.80% | 58.35% | 62.85% |
| Deposits | 2.454 | 2.526 | 2.196 | 2.373 |
| Consumption, B | 0.359 | +0.1% | +1.9% | +0.5% |
| Consumption, I | 0.068 | -0.4% | -1.6% | -2.9% |

Comparison: Asymmetric Contracts

- ▶ Financial fragility $\uparrow\uparrow$.
- ▶ High ω dispersion causes losses in crash.

| | No Index | Regional | Reg. Asym. | Reg. Asym. IO |
|------------------------|----------|----------|------------|---------------|
| Mortgage default rate | 0.95% | 0.47% | 0.12% | 0.55% |
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| Consumption, I | 0.068 | -0.4% | -1.6% | -2.9% |

Comparison: Asymmetric Contracts

- ▶ House prices, mortgage debt, deposits $\downarrow\downarrow$. Mortgage rates $\uparrow\uparrow$.
- ▶ Forgiveness \simeq shorter maturity. Lower leverage means defaults $\downarrow\downarrow$.

| | No Index | Regional | Reg. Asym. | Reg. Asym. IO |
|------------------------|----------|----------|------------|---------------|
| Mortgage default rate | 0.95% | 0.47% | 0.12% | 0.55% |
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Comparison: Asymmetric Contracts

- ▶ Asym-IO: same effects (lower leverage) but more moderate.
- ▶ Interesting twist: interest forgiveness reduces incentives to refi.

| | No Index | Regional | Reg. Asym. | Reg. Asym. IO |
|------------------------|----------|----------|------------|---------------|
| Mortgage default rate | 0.95% | 0.47% | 0.12% | 0.55% |
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| Consumption, I | 0.068 | -0.4% | -1.6% | -2.9% |

Comparison: Asymmetric Contracts

- ▶ Asym-IO lowers defaults with little fragility. But need indexation?
- ▶ Political economy obstacle: intermediaries hate it.

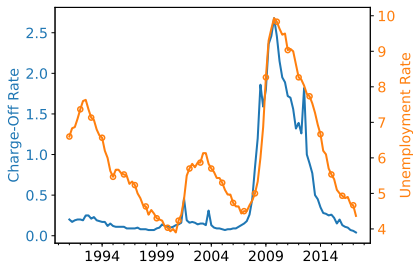
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Conclusion

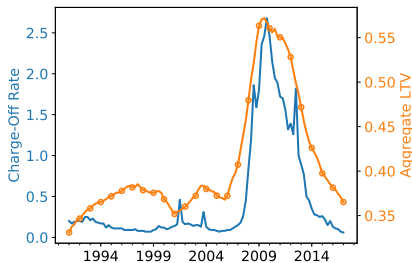
- ▶ General equilibrium model of intermediated mortgage market allowing for indexed mortgage contracts.
- ▶ Effect depends on type of indexation:
 - Aggregate indexation: **amplifies** intermediary sector instability.
 - Local indexation: **dampens** intermediary sector instability.
- ▶ Costs of indexation partly born by taxpayer
- ▶ Nature of indexation matters for macro implications
 - Indexing principal more effective than interest.
 - Asymmetric indexation has potent effects, but largely through leverage.
 - Misalignment between bank, social incentives may be major obstacle.

Strategic vs. Liquidity Defaults

- ▶ Liquidity shocks only turn into defaults when borrower is underwater (double trigger).
- ▶ Reducing principal burden may be most effective way to prevent liquidity defaults.



(a) Charge-Offs vs. Unemp.



(b) Charge-Offs vs. LTV

Incorporating Liquidity Defaults

- ▶ Our implementation: receive liquidity shock with probability θ , need to leave house.
 - If home equity is positive, sell.
 - If home equity is negative, default.
- ▶ Add utility cost of default to reduce number of strategic defaults.
- ▶ Results with over 50% liquidity defaults nearly identical to baseline.

Equilibrium: Details

Optimizing allocation and price vector $(r_t^*, q_t^A, q_t^M, q_t^f, p_t, p_t^{REO}, \rho_t)$ such that markets clear:

New mortgages: $Z_{R,t} Z_{N,t} M_t^* = L_t^*$

PO strips: $\tilde{M}_t^I = \hat{M}_t^I$

IO strips: $\tilde{A}_t^I = \hat{A}_t^I$

Deposits: $B_{t+1}^I = B_{t+1}^D$

Housing Purchases: $Z_{R,t} Z_{N,t} K_t^* = S^{REO} K_t^{REO} + Z_{R,t} Z_{K,t} K_t^B$

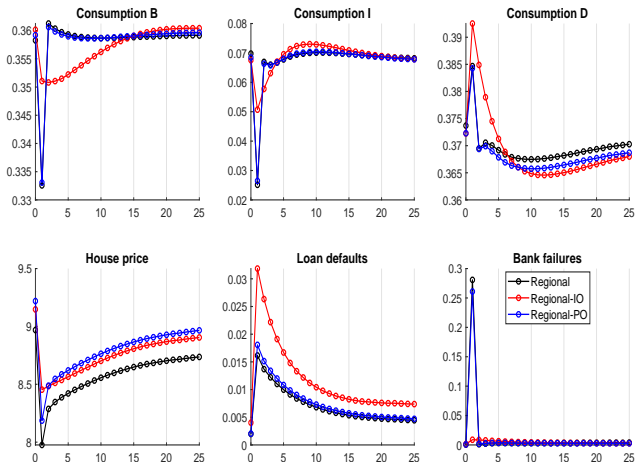
REO Purchases: $I_t^{REO} = (1 - Z_{K,t}) K_t^B$

Housing Services: $H_t^B = K_t^B + K_t^{REO} = \bar{K}^B$

Resources:
$$Y_t = C_t^B + C_t^I + C_t^D + G_t + \underbrace{\eta \delta (1 - Z_{R,t}) Z_{A,t} (q_t^A A_t^I + q_t^M M_t^I)}_{\text{DWL from bank failures}} + \underbrace{\nu^K p_t (Z_{K,t} K_t^B + \bar{K}^I + \bar{K}^D) + \nu^{REO} p_t [K_t^{REO} + (1 - Z_{K,t}) K_t^B]}_{\text{housing maintenance expenditure}}$$

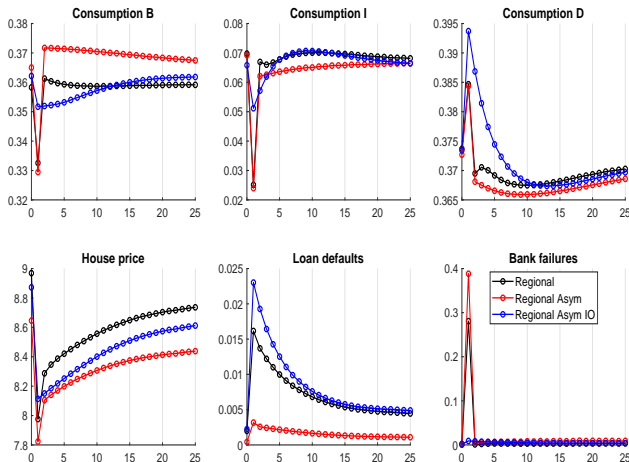
Interest vs. Principal Indexation

- Comparison: regional indexation vs. regional interest-only indexation vs. regional principal-only indexation.



Asymmetric Indexation

- ▶ Asymmetric indexation: cap upward indexation at 20% for each component.



Transition Comparison: Asymmetric Contracts

► Black: response on impact. Blue: steady state response.

| | No Index | Regional | Reg. Asym. | Reg. Asym. IO |
|-----------|----------|-------------------|-------------------|-------------------|
| Welfare | 0.821 | +0.61% (+0.32%) | +0.90% (+0.73%) | +0.28% (+0.25%) |
| V^B | 0.379 | +0.68% (+0.27%) | +1.76% (+1.85%) | +0.36% (+0.53%) |
| V^D | 0.374 | +0.54% (+0.47%) | +0.11% (+0.07%) | +0.47% (+0.37%) |
| V^I | 0.068 | +0.53% (-0.21%) | +0.51% (-1.91%) | -1.25% (-2.02%) |
| C^B | 0.359 | +0.50% (+0.08%) | -1.00% (+1.92%) | -0.18% (+0.51%) |
| C^D | 0.372 | +0.82% (+0.26%) | +0.47% (+0.05%) | +2.42% (+0.44%) |
| C^I | 0.068 | +4.63% (-0.40%) | +18.26% (-1.65%) | +0.35% (-2.88%) |
| Deposits | 2.454 | +5.98% (+2.90%) | -8.34% (-10.52%) | +3.79% (-3.31%) |
| p | 8.842 | +2.30% (-0.66%) | -2.11% (-4.01%) | +0.73% (-2.03%) |
| M^B | 2.596 | +4.76% (+3.14%) | +4.76% (-10.69%) | +4.76% (+0.25%) |
| r^* | 1.46% | -0.04pp (-0.11pp) | +0.80pp (+0.91pp) | +0.06pp (+0.09pp) |
| Refi Rate | 3.84% | -0.00pp (-0.09pp) | -0.82pp (+0.59pp) | -0.15pp (-0.27pp) |
| Loss Rate | 0.40% | -0.33pp (-0.20pp) | +0.42pp (+0.51pp) | -0.11pp (-0.05pp) |
| Failures | 0.33% | -0.24pp (+0.16pp) | -0.29pp (+0.60pp) | -0.20pp (+0.01pp) |

Transition Comparison: Interest vs. Principal

► Black: response on impact. Blue: steady state response.

| | No Index | Regional | Regional IO | Regional PO |
|-----------|----------|-------------------|-------------------|-------------------|
| Welfare | 0.821 | +0.61% (+0.32%) | +0.36% (+0.20%) | +0.51% (+0.18%) |
| V^B | 0.379 | +0.68% (+0.27%) | +0.61% (+0.30%) | +0.83% (+0.33%) |
| V^D | 0.374 | +0.54% (+0.47%) | +0.34% (+0.25%) | +0.28% (+0.21%) |
| V^I | 0.068 | +0.53% (-0.21%) | -0.95% (-0.61%) | -0.03% (-0.75%) |
| C^B | 0.359 | +0.50% (+0.08%) | +0.78% (+0.11%) | +1.11% (+0.29%) |
| C^D | 0.372 | +0.82% (+0.26%) | +1.49% (+0.28%) | +0.32% (+0.17%) |
| C^I | 0.068 | +4.63% (-0.40%) | -1.09% (-1.07%) | +3.00% (-1.65%) |
| Deposits | 2.454 | +5.98% (+2.90%) | +5.84% (+1.20%) | +6.52% (+4.02%) |
| p | 8.842 | +2.30% (-0.66%) | +2.58% (-0.40%) | +3.55% (+0.66%) |
| M^B | 2.596 | +4.76% (+3.14%) | +4.76% (+0.77%) | +4.76% (+4.32%) |
| r^* | 1.46% | -0.04pp (-0.11pp) | -0.05pp (-0.05pp) | -0.07pp (-0.14pp) |
| Refi Rate | 3.84% | -0.00pp (-0.09pp) | +0.07pp (+0.01pp) | +0.10pp (-0.08pp) |
| Loss Rate | 0.40% | -0.33pp (-0.20pp) | -0.24pp (-0.08pp) | -0.33pp (-0.20pp) |
| Failures | 0.33% | -0.24pp (+0.16pp) | -0.19pp (-0.03pp) | -0.21pp (-0.02pp) |

Borrower Complete Problem [▶ Back](#)

$$\max_{C_t^B, H_t^B, M_t^*, K_t^*, Z_{D,t}, Z_{R,t}} V^B(K_t^B, A_t^B, M_t^B)$$

subject to

$$\begin{aligned} C_t^B = & \underbrace{(1 - \tau_t)Y_t^B}_{\text{income}} + \underbrace{Z_{R,t} \left((1 - Z_{D,t})M_t^* - \delta Z_{M,t}M_t^B \right)}_{\text{net new borrowing}} - \underbrace{(1 - \delta)Z_{M,t}M_t^B}_{\text{principal payment}} \\ & - \underbrace{(1 - \tau)Z_{M,t}A_t^B}_{\text{interest payment}} - \underbrace{p_t \left[Z_{R,t}(1 - Z_{D,t})K_t^* + (v^K - Z_{R,t})Z_{K,t}K_t^B \right]}_{\text{owned housing}} \\ & - \underbrace{\rho_t (H_t^B - K_t^B)}_{\text{rental housing}} - \underbrace{\left(\Psi(Z_{R,t}) - \bar{\Psi}_t \right) (1 - Z_{D,t})M_t^*}_{\text{net transaction costs}} - \underbrace{T_t^B}_{\text{lump-sum taxes}} \end{aligned}$$

and

$$M_{t+1}^B = \bar{\pi}^{-1} \zeta_{p,t+1} \left[Z_{R,t}(1 - Z_{D,t})M_t^* + \delta(1 - Z_{R,t})Z_{M,t}M_t^B \right]$$

$$A_{t+1}^B = \bar{\pi}^{-1} \zeta_{p,t+1} \left[Z_{R,t}(1 - Z_{D,t})r_t^*M_t^* + \delta(1 - Z_{R,t})Z_{M,t}A_t^B \right]$$

$$K_{t+1}^B = Z_{R,t}(1 - Z_{D,t})K_t^* + (1 - Z_{R,t})Z_{K,t}K_t^B$$

$$M_t^* \leq \phi^K p_t K_t^*$$

Bank Complete Problem [▶ Back](#)

$$V^I(W_t^I, S_t^I) = \max_{L_t^*, \tilde{M}_t^I, \tilde{A}_t^I, B_{t+1}^I} W_t^I - J_t^I \\ + E_t \left[\Lambda_{t,t+1}^I F_\epsilon^I \left(V^I(W_{t+1}^I, S_{t+1}^I) \right) \left(V^I(W_{t+1}^I, S_{t+1}^I) - \epsilon_{t+1}^{I,-} \right) \right]$$

subject to

$$B_{t+1}^I \leq \phi^I \left(q_t^A \tilde{A}_t^I + q_t^M \tilde{M}_t^I \right) \\ J_t^I = \underbrace{(1 - r_t^* q_t^A - q_t^M) L_t^*}_{\text{net new debt}} + \underbrace{q_t^A \tilde{A}_t^I}_{\text{IO strips}} + \underbrace{q_t^M \tilde{M}_t^I}_{\text{PO strips}} - \underbrace{q_t^f B_{t+1}^I}_{\text{new deposits}} \\ W_{t+1}^I = \underbrace{\left[X_{t+1} + Z_{A,t+1} \left((1 - \delta) + \delta Z_{R,t+1} \right) \right] M_{t+1}^I + Z_{A,t+1} A_{t+1}^I}_{\text{payments on existing debt}} \\ + \underbrace{\delta (1 - Z_{R,t+1}) Z_{A,t+1} \left(q_{t+1}^A A_{t+1}^I + q_{t+1}^M M_{t+1}^I \right)}_{\text{sales of IO and PO strips}} - \underbrace{\pi_{t+1}^{-1} B_{t+1}^I}_{\text{deposit redemptions}}$$

where $X_t = \frac{(1 - Z_{K,t}) K_t^B (p_t^{REO} - v^{REO} p_t)}{M_t^B}$

Calibration: All Parameters [▶ Back](#)

| Parameter | Name | Value | Target/Source |
|-------------------------------------|-----------------------------|-------|---|
| Agg. income persistence | ρ_{TFP} | 0.977 | Real per capita labor income BEA |
| Agg. income st. dev. | σ_{TFP} | 0.008 | Real per capita labor income BEA |
| Housing st. dev. (Normal) | $\tilde{\sigma}_{\omega,L}$ | 0.200 | Mortg. delinq. rate US banks, no crisis |
| Housing st. dev. (Crisis) | $\tilde{\sigma}_{\omega,H}$ | 0.250 | Mortg. delinq. rate US banks, crisis |
| Profit shock st. dev. | σ_{ϵ} | 0.070 | FDIC bank failure rate |
| Fraction of borrowers | χ_B | 0.343 | SCF 1998 population share LTV > .30 |
| Fraction of intermediaries | χ_I | 0.020 | Stock market cap. share of finance sector |
| Borr. inc. and housing share | s_B | 0.470 | SCF 1998 income share LTV > .30 |
| Intermediary inc. and housing share | s_I | 0.067 | Employment share in finance |
| Tax rate | τ | 0.147 | Personal tax rate BEA |
| Housing stock | \bar{K} | 1 | Normalization |
| Inflation rate | π | 1.006 | 2.29% CPI inflation |
| Mortgage duration | δ | 0.996 | Duration of 30-yr FRM |
| Prepayment cost mean | μ_K | 0.370 | Greenwald (2018) |
| Prepayment cost scale | s_K | 0.152 | Greenwald (2018) |
| LTV limit | ϕ^K | 0.850 | LTV at origination |
| Maint. cost (owner) | v^K | 0.006 | BEA Fixed Asset Tables |
| Bank regulatory capital limit | ϕ^I | 0.940 | Financial sector leverage |
| Deadweight cost of bank failures | ζ | 0.085 | Bank receivership expense rate |
| Maint. cost (REO) | v^{REO} | 0.024 | REO discount: $p_{ss}^{REO}/p_{ss} = 0.725$ |
| REO sale rate | s^{REO} | 0.167 | Length of foreclosure crisis |
| Borr. discount factor | β_B | 0.950 | Borrower debt/value, SCF |
| Intermediary discount factor | β_I | 0.950 | Equal to β_B |
| Depositor discount factor | β_D | 0.998 | 2% real rate |
| Risk aversion | γ | 5.000 | Standard value |
| EIS | ψ | 1.000 | Standard value |
| Housing preference | ξ | 0.220 | Borrower value/income, SCF |